



You rang?

(Your development team can be in place next week)

Surendar Raman,
PhD in Computer
Science, customer
service specialist;
handles a technical call
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Pramod Prashant,
Masters in Software
Engineering,
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engineer; manages
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development team.

Pramod and Surendar are two of over 80,000 professionals who are available through Surlin Consultants Pvt Ltd, the India-based Recruiter operating 45 offices in India, USA, Canada, UK, Australia, Germany, Israel, UAE, Saudi Arabia, Thailand, Zimbabwe, Bangladesh, Nepal and Mauritius.

SurlinRemote is a full-service remote staffing program designed to help small- and medium-sized software companies in expanding their development team without the costs and risks involved in traditional outsourcing.

SurlinRemote is a new offering from Surlin Consultants Pvt Ltd (www.surlin.com) who is India's second largest chain of recruitment firms having 30 offices across India. Surlin sources Candidates for fortune 100 clients such as IBM, HP, Accenture, GE- Software, AOL, Google, Siemens , HSBC, Ernst & Young, Lehman Brothers, Goldman Sachs, ABB, Novell, Diebold, Reuters, Timken, Axa, Sharp, Datacraft, Lucent etc. and we have more than 300 clients globally.

Remote Team- For Technology Companies (www.surlin.us)

Our new offering "Remote Team" is a new concept which we have devised keeping in mind the specific needs of small and medium sized technology companies. We would provide you a "Ready-to-work" remote team which you could select after screening multiple resumes and interviewing the candidates over phone and also conducting a reference check through Surlin- India. Once you recruit the team you need, you need not invest in infrastructure; they remain at our world class infrastructure back in India and work according to your business hours and report to your senior managers directly over internet and phone.

You would not have any employment commitments and you could have different teams for each of your short term / long term projects that you would be executing for your clients. You would not have to spend on the infrastructure, Technology, insurance and other employee benefits. We would be heading the team from an operational point of view and you would be heading them from a developmental point of view, you would have absolute control of your "Remote Team" and they could be either working in your time zone or in Indian time zone and report to your project coordinator on a daily basis. You could also look at an overlap model- where your remote team works partially in your time zone. We would raise an invoice in a monthly / Bi-monthly pattern for the number of people you employ at that point of time.

There is a major difference between our remote team concept and the regular Outsourcing" or "Off shoring" of work. Visit www.surlin.us for more details.

Normally when you want to have software developed, you have the following options:

Option1: Hire people on permanent direct roles in your location

Problem: This is pretty risk and you would have to commit to long term expenses in terms of remuneration and infrastructure.

Option2: Hire people on temporary payrolls in your location through staffing / temping firms

Problem: May prove costly and again would involve technology and infrastructure investment.

Option3: Hire People from countries such as India / Philippines etc

Problem: Lengthy legal processes, strict VISA regulations are quite complex to handle.

Option4: Set up your own captive development center in any low cost destination such as India, Mexico, Philippines, and China etc.

Problem: You basically need to be very stable and have access to deep pockets and a sizable volume of work to be off shored to follow this model.

Option5: Offshore work to some small software development firm in a low cost destination.

Problem: You are not sure of the quality of developers employed and also about the Time-Deliverance factor.

Our "Remote Team" model is unique and it gives the advantage what only a few large firms such as IBM ,EDS , Microsoft, Accenture , etc enjoy- direct access to highly skilled talent at a nominal cost without the headaches of infrastructure and high establishment costs, you have a ready made team of any size at any time to work on any technology.

Who are the people behind this idea?

Mark Tuttle (Co-Founder and CEO):

Mark Tuttle is a 42 years old American Providing consulting services globally, including software development , enterprise web services, and consumer goods companies. Many of the projects Mark has handled before include international project teams with language and time zone challenges. Mark brings strategy and planning, advisory services and project execution with a global network of resources to draw form. He has the canny ability to learn your business objectives quickly and deliver results.

Mark is the co-founder of CA based Web Associates Inc (www.webassociates.com) and has been involved with various global-household- names in critical projects and businesses. He has consulted for Philips Electronics, Hewlett-Packard, Lucent technologies, Yahoo, AT &T, Acer, Apple Computers Inc among other clients. You could also view his site www.tutvision.com for more information about him.

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Suresh Padmanabhan (COO):

Suresh is the co-founder of Surlin Solutions Limited, having worked in senior marketing and business development positions in Organizations such as NIIT , ABN Amro Bank N.V and Venture Infotek Global Pvt Ltd, he heads business development currently. He has a wide experience in business development with Indian as well as International clients and has good exposure to Indian, US and European markets in the space of IT.

Currently he heads business development in the space of recruitments, software development and also in the expansion of Surlin across various new markets, both by way of setting up own centers and also by way of franchising. He also looks into further entry and expansion of Surlin into various new ventures.

E-Mail: Suresh Padmanabhan: suresh@surlin.us

Paulwin George (Senior VP- Client Relations)

An entrepreneur by nature, with strong business acumen & excellent people management & negotiation skills. Paul has headed an offshore 300 seater operation for Sony back in India, where he has employed his managerial & people skills for a period of five years, prior to Co-Founding Surlin. He currently takes care of client relations, overlooks Training initiatives and helps in Business Development.

E-Mail: Paulwin George: paul@surlin.us

FAQ's:

What can be the size of my "Remote Team"?

It could be anywhere between just a single hire working on a single technology platform to as much as 200 hires or more on multiple technologies.

What is the cost involved?

This entirely depends on the technology and the level of experience / expertise of the hire.

How long do we commit?

We require you to commit to a minimum of 3 months time once a candidate is recruited.

How do know this would work for me?

This is simple, give us your requirements and we would provide you sample resumes and also set up telephonic interviews at our cost . For every requirement we would provide at least 3 to 10 qualified resumes out of which you could decide whom to tele-interview, the whole process is free of cost to you. We charge you only when the candidate starts working for you.

How secure is my Clients Data?

There would be an NDA signed in between Surlin and your organization for the protection of data. Apart from this all the data would be transferred to you in an

encrypted format. We also give you absolute control over your remote team here, you would be able to view their desktop screens remotely at any time and we could also provide video web cast of the work area if requested. We would also be doing through reference checks of each and every employee before recruiting them

Would I be investing in Infrastructure?

No, all the cost for infrastructure including the cost of computers, internet, electricity , transportation etc would be borne by us and would all be included in the initial quote given by us.

Interested, mail us back on info@surlin.us and we would have a client representative call you back at the earliest , also mention the best time to call you back or you could call us on our 24 hour Hotline : 001 805 624 6499

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